# Third Quarter 2021 

Financial Results

## HYOSUNG CORPORATION

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## HYOSUNG CORPORATION

3Q 2021 consolidated earnings and past consolidated earnings presented in this presentation are based on K-IFRS accounting standards. Historical data is provided for comparison purposes.

 well as the company's strategy.

## 3Q 2021 Financial Results

## Quarterly Profit/Loss Statement (Consolidated)

(Unit: Billion KRW)

|  | 3Q 2020 | 2Q 2021 | 3Q 2021 | QoQ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Revenue | 684.0 | 946.8 | 861.3 | (9.0\%) | 25.9\% |
| Gross Profit | 109.9 | 290.5 | 250.4 | (13.8\%) | 127.8\% |
| Gross Profit Margin | 16.1\% | 30.7\% | 29.1\% | (1.6\%p) | 13.0\%p |
| Operating Profit | 47.0 | 218.0 | 175.8 | (19.4\%) | 274.2\% |
| Operating Profit Margin | 6.9\% | 23.0\% | 20.4\% | (2.6\%p) | 13.5\%p |
| Net Interest Expense | 7.0 | 4.5 | 5.0 | 10.8\% | (29.1\%) |
| Gain or Loss on Foreign Exchange/Derivatives | (12.6) | 2.5 | 3.6 | 41.7\% | Turn Black |
| Income before Tax | 28.2 | 218.3 | 176.3 | (19.2\%) | 525.2\% |
| Net Profit | (78.1) | 187.4 | 171.5 | (8.5\%) | Turn Black |
| Net Profit (Controlling Interests) | (89.7) | 146.4 | 143.1 | (2.2\%) | Turn Black |
| EBITDA | 52.9 | 224.9 | 181.2 | (19.4\%) | 242.5\% |

[^0]
## 3Q 2021 Financial Results (Continued)

## Balance Sheet (Consolidated)

|  | June 2021 | September 2021 | Change |
| :---: | :---: | :---: | :---: |
| Assets | 4,663.3 | 5,068.5 | 8.7\% |
| Current Assets | 1,588.6 | 18,116 | 14.0\% |
| Cash \& Cash Equivalents | 145.9 | 158.9 | 8.9\% |
| Non-Current Assets | 3,074.8 | 32,569 | 5.9\% |
| Liabilities | 1,976.3 | 2,173.1 | 10.0\% |
| Current Liabilities | 1,313.1 | 1,474.5 | 12.3\% |
| Non-Current Liabilities | 663.3 | 698.5 | 5.3\% |
| Equity | 2,687.0 | 2,895.4 | 7.8\% |
| Debt | 942.7 | 1,061.3 | 12.6\% |
| Net Debt | 796.8 | 902.4 | 13.2\% |
| Debt Ratio | 73.6\% | 75.1\% | 1.5\%p |

## 3Q 2021 Financial Results (Continued)

## Quarterly P/L Trends (Consolidated)

(Unit: Billion KRW)


|  | 2020 |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q |  |
| Sales Revenue | 630.0 | 613.2 | 719.5 | 819.9 | 2,782.6 |
| Operating Profit | 5.3 | 9.3 | 45.4 | 78.8 | 138.8 |
| OPM | 0.8\% | 1.5\% | 6.3\% | 9.6\% | 5.0\% |
| Net Profit | (2.9) | 36.8 | (78.1) | 45.5 | 1.2 |
| NPM | (0.5\%) | 6.0\% | (10.9\%) | 5.6\% | 0.04\% |


|  | 2021 |  |  |  | 3Q |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Sales Revenue | 1Q | 2Q | 861.3 |  |  |
| Operating Profit | 663.0 | 946.8 | 175.8 |  |  |
| OPM | 100.2 | 218.0 | $20.4 \%$ |  |  |
| Net Profit | $15.1 \%$ | $23.0 \%$ | 171.5 |  |  |
| NPM | 91.7 | 187.4 | $19.9 \%$ |  |  |

[^1]
## Financial Performance by Company

Financial Performance by Company

|  |  | 3Q 2020 |  | 2Q 2021 |  | 3Q 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Sales Revenue | Operating Profit | Sales Revenue | Operating Profit | Sales Revenue | Operating Profit |
|  | Hyosung | 74.1 | 16.6 | 298.7 | 152.1 | 293.1 | 132.8 |
|  | Hyosung TNS | 199.8 | 12.7 | 256.8 | 27.8 | 200.4 | (7.1) |
|  | FMK | 47.4 | (0.3) | 73.9 | 3.8 | 56.0 | 0.9 |
|  | HGS | 72.6 | (5.4) | 56.2 | (1.0) | 44.3 | 10.7 |
|  | Others | 421.9 | 26.7 | 307.6 | 11.0 | 306.8 | 13.3 |
| Consolidated Adjustment |  | (131.7) | (3.2) | (46.4) | 24.4 | (39.3) | 25.4 |
| Total |  | 684.0 | 47.0 | 946.8 | 218.0 | 861.3 | 175.8 |
|  | Hyosung TNC | 8.4 | 8.4 | 47.9 | 47.9 | 49.2 | 49.2 |
|  | Hyosung Advanced Materials | 1.5 | 1.5 | 16.0 | 16.0 | 15.9 | 15.9 |
|  | Hyosung Chemical | 1.3 | 1.3 | 9.4 | 9.4 | 2.8 | 2.8 |
|  | Hyosung Heavy Industries | 5.6 | 5.6 | 7.7 | 7.7 | 2.5 | 2.5 |
|  | Others | 13.3 | 13.3 | 103.2 | 103.2 | 106.6 | 106.6 |

## Financial Performance by Company (Continued)

Hyosung(Separate) | Recorded Decreased Earnings on QoQ by Equity Method Gains, Royalty Fees, Etc. (Down QoQ, Up YoY)

- Recorded lower quarterly earrings in Q3 compared to last quarter
- Both sales revenue and operating profit in 3 Q 21 recorded down QoQ
: But, both of them still recorded up YoY
- Q3 earnings down QoQ with less equity method gains and Cl (Corporate Identity) royalty fees as well as lower earnings from Interior Business
- Q3 earnings of three equity-method subsidiaries down QoQ, but up YoY (Advanced Materials/Chemical/Heavy)
- Hyosung TNC achieved record-high earnings on both QoQ \& YoY
- Gains from equity method: KRW 479 bn (2Q21) $\rightarrow 492$ bn (3Q21)

Hyosung TNS| Negative Impact by Lower Supply of Semiconductors and Global Shipping Caused Serious Loss (Tum Red QoQ \& YoY)


## Financial Performance by Company (Continued)

## FMK | - Sales of Ferrari Continued to Rise, but Maserati Faced Warehousing Delays and Sluggish Sales of Hybrid Cars (Down QoQ, Up YoY)

- Sales of new vehicle, Ferrari ROMA, continued to increase
- 80 cars sold in 3Q21 (Total 213 cars for year 2021 until Q3)
- Estimated to sell over 300 cars in 2021 (201 cars sold in 2020)
- Maserati faced warehousing delays of MC20 and sluggish sales of eco-friendly cars
- Deliveries of New MC2O supercar delayed from 2 H 21 to end of 2021
- New Ghibli hybrid sold for less than expected (20 cars sold in 3Q21)
- Expect to improve current sales and marketing situation by 4 Q 21
- Focusing on micro-targeting of sales promotion for eco-friendly cars and launching of new SUVs for year 2022

- HICO: Completely sold to Hyosung Heavy in April 30, 2021
- Quarterly earnings of HICO removed and applied to PDO (Profit from Discontinued Operations)
- HGS: In 3Q21, sales revenue down, but operating profit up (both QoQ and YoY)
- Profits up both QoQ and YoY due to reduce volumes of low-margin refinery projects (Middle East)
- Expect profits to be down in 4Q21
: due to lower sales revenue of high-margin projects (offshore nuclear power plants, maintenance, etc.)
- Overseas production \& sales subsidiaries: Sales revenue down, but operating profit up (both QoQ, and YoY) in 3Q21
- Sales revenue down both QoQ \& YoY by removing quarterly earnings of HICO according to sell-off
- Showed gradual improvement in sales \& profits by U.S. market recovery


## Appendix 1. Financial Summary by Company

| Hyosung (Separate) |  |  |  |
| :---: | :---: | :---: | :---: |
| P/L Summary |  |  | (Unit: Billion KRW) |
|  | 2020.3Q | 2021.2Q | 2021.3Q |
| Sales Revenue | 74.1 | 298.7 | 293.1 |
| Gross Profit | 28.3 | 170.4 | 150.9 |
| Operating Profit | 16.6 | 152.1 | 132.8 |
| Net Interest Expense | 0.3 | (0.7) | (0.6) |
| Gain or Loss on Foreign Exchange/Derivatives | - | (0.1) | 0.8 |
| Income before Tax | (79.2) | 155.7 | 134.4 |
| Net Profit | (90.6) | 145.7 | 142.5 |
| P/L Summary |  |  | (Unit: Billion KRW) |
|  | 2020.06 | 2021.09 | Change |
| Assets | 2,840.5 | 3,002.7 | 5.7\% |
| * Cash | 268.7 | 266.0 | (1.0\%) |
| Tangible/ Intangible Assets | 588.4 | 586.0 | (0.4\%) |
| Liabilities | 429.0 | 420.6 | (2.0\%) |
| Debt | 1.7 | 1.6 | (6.4\%) |
| Equity | 2,411.5 | 2,582.1 | 7.1\% |
| Debt Ratio | 17.8\% | 16.3\% | (1.5\%p) |

[^2]Hyosung TNS

| P/L Summary |  |  | (Unit: Billion KRW) |
| :--- | ---: | ---: | ---: |
|  | 2020.3Q | 2021.2Q | 2021.3Q |
| Sales Revenue | 199.8 | 256.8 | 200.4 |
| Gross Profit | 43.0 | 59.1 | 27.8 |
| Operating Profit | 12.7 | 27.8 | $\mathbf{( 7 . 1 )}$ |
| Net Interest Expense | 1.2 | 1.5 | 1.8 |
| Gain or Loss on Foreign | $(0.9)$ | $(0.1)$ | 1.9 |
| Exchange/Derivatives | 11.8 | 26.6 | $\mathbf{( 5 . 9 )}$ |
| Income before Tax | 8.1 | 20.1 | $\mathbf{( 7 . 9 )}$ |
| Net Profit |  |  |  |

P/L Summary (Unit: Billion KRW)

|  | 2020.06 | 2021.09 | Change |
| :--- | ---: | ---: | ---: |
| Assets | 847.3 | 958.4 | $13.1 \%$ |
| ${ }^{\text {* }}$ Cash | 69.8 | 78.4 | $12.4 \%$ |
| Tangible/ | 182.4 | 205.7 | $12.8 \%$ |
| Intangible Assets | 533.8 | 650.2 | $21.8 \%$ |
| Liabilities | 352.6 | 457.9 | $29.9 \%$ |
| Debt | 313.5 | 308.1 | $(1.7 \%)$ |
| Equity | $170.3 \%$ | $211.0 \%$ | $40.8 \% \mathrm{p}$ |
| Debt Ratio |  |  |  |

## Appendix 1. Financial Summary by Company (Continued)

| FMK |  |  |  |
| :--- | ---: | ---: | ---: |
| P/L Summary |  |  |  |
|  | $\mathbf{2 0 2 0 . 3 Q}$ | $\mathbf{2 0 2 1 . 2 Q}$ | 2021.3Q |
| Sales Revenue | 47.4 | 73.9 | 56.0 |
| Gross Profit | 9.0 | 16.7 | 11.6 |
| Operating Profit | $(0.3)$ | 3.8 | 0.9 |
| Net Interest Expense | 0.2 | 0.1 | 0.1 |
| Gain or Loss on Foreign | $10.1)$ | 0.7 | 2.4 |
| Exchange/Derivatives | 0.9 | 4.2 | 3.8 |
| Income before Tax | 0.7 | 3.3 | 3.0 |
| Net Profit |  |  |  |


| P/L Summary |  |  | (Unit: Billion KRW) |
| :--- | ---: | ---: | ---: |
|  | 2020.06 | $\mathbf{2 0 2 1 . 0 9}$ | Change |
| Assets | 131.1 | 137.1 | $4.6 \%$ |
| * Cash | 1.6 | 2.3 | $48.2 \%$ |
| Tangible/ | 26.9 | 22.0 | $(18.1 \%)$ |
| Intangible Assets | 93.6 | 96.6 | $3.3 \%$ |
| Liabilities | 13.7 | 7.4 | $(46.1 \%)$ |
| Debt | 37.5 | 40.4 | $7.9 \%$ |
| Equity | $249.7 \%$ | $239.0 \%$ | $(10.7 \% p)$ |
| Debt Ratio |  |  |  |

[^3]HGS (Hyosung Goodsprings)

| P/L Summary |  | (Unit: Billion KRW) |  |
| :--- | ---: | ---: | ---: |
|  | 2020.3Q | 2021.2Q | 2021.3Q |
| Sales Revenue | 72.6 | 56.2 | 44.3 |
| Gross Profit | $(0.4)$ | 3.4 | 15.0 |
| Operating Profit | $(5.4)$ | $(1.0)$ | 10.7 |
| Net Interest Expense | 0.5 | 0.5 | 0.6 |
| Gain or Loss on Foreign | $(1.3)$ | $(0.2)$ | $(1.3)$ |
| Exchange/Derivatives | $(7.3)$ | $(1.7)$ | 9.0 |
| Income before Tax | $(5.7)$ | $(1.3)$ | 7.0 |
| Net Profit |  |  |  |


| P/L Summary |  |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 2 0 . 0 6}$ | $\mathbf{2 0 2 1 . 0 9}$ | (Unit: Billion KRW) |
| Assets | 205.3 | 221.0 | $7.6 \%$ |
| * Cash | 11.5 | 22.8 | $97.9 \%$ |
| Tangible/ | 53.4 | 52.0 | $(2.7 \%)$ |
| Intangible Assets | 150.4 | 159.1 | $5.8 \%$ |
| Liabilities | 57.6 | 58.7 | $1.9 \%$ |
| Debt | 54.9 | 61.9 | $12.7 \%$ |
| Equity | $273.8 \%$ | $256.9 \%$ | $(16.9 \% p)$ |
| Debt Ratio |  |  |  |

## Appendix 2. Hyosung P/L Analysis: Consolidated vs. Separate



* The amount of dividends, which is recognized as a part of sales revenue in separate financial statements, is fully removed in the case of consolidated financial statements.

Separate:


## Appendix 3. Governing Structure

## (Lastupdatedin October28, 2021)


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## Appendix 4. Dividend \& Price-Dividend Yield



[^4]
[^0]:    * The financial results above removed quarterly earnings of HICO, a consolidated subsidiary company, and adopted them as PDO (Profit from Discontinued Operations) before Net Profit on 2 Q21
    : Sold HICO to Hyosung Heavy in April 30, 2021 (KRW -2.7 bn applied as PDO and separated from Net Profit on 2Q21)

[^1]:    * The financial results from 1Q21 to 2Q21 removed quarterly earnings of HICO, a consolidated subsidiary company, and applied them to PDO (Profit from Discontinued Operations) before Net Profit on 2 Q21 Sold HICO to Hyosung Heavy in April 30, 2021

[^2]:    * Cash: including Cash, General Savings, Installment Savings for more than 3 months, and other Financial Products

[^3]:    * Cash: including Cash, General Savings, Installment Savings for more than 3 months, and other Financial Products

[^4]:    * Market Price: refers to the closing price fixed one day before the ex-dividend date

